



PepsiCo partners in **QUALITY,** **INNOVATION** and **ADVOCACY**

PepsiCo has a long and proud commitment to supplier diversity as a way to make us a stronger, more innovative global company. We also value supplier diversity because it fosters the growth and sustainability of historically underutilized businesses and drives economic growth in all of the communities we serve. On the following pages, advocates and women business owners offer insight into their relationships with PepsiCo.



PEPSICO

What is it like being onboarded with PepsiCo as a new supplier?

Being onboarded with PepsiCo as a new supplier has been a great experience. We both have the same ideals as far as sustainability. The team members are very positive. We seem to work together very well. We had a good system of trying to work through their supply chain needs, which is sometimes difficult with the vast requirements of major corporations.

What are your thoughts on PepsiCo's sustainability goals?

I believe that PepsiCo already understands that they need to be sustainable, and they need programs to reach their goals. Their global sustainability initiatives concentrate on fostering a healthier connection between earth, people and food. They have a very, very exact plan

on how they want to get there and by what year they want to get there by. Our companies are compatible because we both believe in making a positive impact on our earth.

How does True Green Enterprises help PepsiCo meet its sustainability goals?

As a WBE, I exemplify sustainability and that's actually why PepsiCo came to me for my products. Among many products, we offer recyclable, compostable cups and bamboo paper straws. We're using resources that are basically waste and creating products that are as efficient as products traditionally produced with trees.



“Supplier diversity is the ability to be in front of major corporations.”

Terry Lehmann

founder and CEO, **True Green Enterprises Inc.**, a manufacturer of tree-free, eco-friendly paper products, including toilet & facial tissue, napkins, towels, BPI certified bamboo cups and straws.



www.truegreenpaper.com